

ECOSYSTEM DEPENDENCY PROJECT

Module 06: Exploit and Vulnerability Brokers

No Dedicated EDP Node | New Node Recommended | INTERAGENCY

Module Number	06
Module Name	Exploit and Vulnerability Brokers
EDP Node Reference	No dedicated node — cross-reference Nodes 04, 05, 07; new node recommended (see Section 8)
Ecosystem Layer	Initial Access Enablement / Pre-IAB Supply
Upstream Connections	Criminal vulnerability research community; state-adjacent researchers; gray-market exploit vendors (Zerodium, Crowdfense); legitimate bug bounty ecosystem (supply overspill)
Downstream Connections	Node 04 (IABs — exploits enable credential-free access acquisition), Module 07 (RaaS Groups — direct buyers for mass exploitation campaigns), Node 05 (Loaders/Botnets — exploit-based malware delivery)
Research Date	April 2026
Primary Researcher	Reno
Source Tools Used	Perplexity AI; ThreatDown/Malwarebytes; Cyfirma; Dark Reading; SecurityAffairs; DeepStrike; IBM; Wikipedia; ManageEngine
Classification	INTERAGENCY

Section 1: What It Is

Definition

Exploit and vulnerability brokers are intermediaries who buy, sell, or broker access to zero-day exploits and unpatched vulnerability intelligence for profit. They operate across a spectrum from legitimate government-facing vendors to gray-market brokers and criminal dark web operators. For EDP purposes, this module focuses on the criminal and gray-market segment: entities that knowingly supply exploit capability to ransomware groups, IABs, or other threat actors operating against Western targets. **[CONFIRMED]**

A zero-day exploit weaponizes an unknown or unpatched software vulnerability. Unlike credential-based access (the IAB model), zero-day exploits do not require prior credential acquisition — they enable direct, authenticated access to targeted systems through software flaws. This capability is qualitatively more powerful than stealer-log-derived access and enables mass exploitation of entire software user populations simultaneously. **[CONFIRMED]**

How It Functions: Step-by-Step

- **Step 1 — Vulnerability Discovery:** Security researchers, criminal developers, or state-sponsored teams identify unknown vulnerabilities in widely-used software (file transfer tools, VPN appliances, enterprise software, browsers, operating systems). Discovery may be independent or commissioned by a broker.
- **Step 2 — Exploit Development:** Weaponization — converting the raw vulnerability into a reliable, deployable exploit capable of producing a defined outcome (remote code execution, privilege escalation, authentication bypass). This step requires significant technical skill and may take weeks to months.
- **Step 3 — Market Entry Decision:** The developer or initial holder faces a market decision: sell to a bug bounty program (lowest price, legitimate), to a government-facing broker (Zerodium, Crowdfense — higher price, legal gray area), or to criminal market operators on dark web forums (highest immediate return, illegal).

- **Step 4 — Criminal Market Listing:** Posting on dark web forums (Exploit.in, XSS, RAMP, DarkForums) via private thread or direct approach to known RaaS operators. High-value exploits (enterprise software, VPN appliances) may be negotiated directly with ransomware groups through encrypted channels rather than listed publicly.
- **Step 5 — Transaction:** Escrow or direct payment in cryptocurrency. Exploit delivered with proof-of-concept demonstration. High-value transactions may include a limited exclusivity period (exploit sold to only one buyer) or non-exclusivity (sold to multiple buyers, reducing per-sale price).
- **Step 6 — Mass or Targeted Deployment:** Buyer (RaaS group, IAB, APT-adjacent actor) deploys exploit for mass exploitation of the vulnerable software user population (CL0p/MOVEit model) or targeted deployment against specific high-value victims.

Role in the Ransomware Ecosystem

Exploit brokers sit upstream of IABs in the supply chain, enabling access acquisition that bypasses the credential-based model entirely. The mass exploitation model — best exemplified by CL0p’s industrial-scale 0-day campaigns against MOVEit and GoAnywhere MFT — demonstrates that a single 0-day purchase can generate access to thousands of organizations simultaneously, replacing what would otherwise require months of IAB market activity. This capability makes exploit brokers a force multiplier for the entire ransomware supply chain. **[CONFIRMED]**

Critically, the exploit broker layer also enables ransomware groups to bypass the IAB market entirely for specific campaigns. This has structural implications for disruption: degrading Node 04 (IABs) without also addressing the exploit supply layer leaves a high-capacity alternative access pathway intact. **[ANALYST INFERENCE]**

Market Segments

- **Government-Facing Exploit Brokers (Zerodium, Crowdfense, Exodus Intelligence):** Legally operate by acquiring 0-days and selling to government intelligence and law enforcement agencies. Published acquisition prices: iOS full-chain \$2.5M, Android full-chain \$2.5M, Chrome renderer \$500K, Windows LPE \$200K. These brokers represent the top of the legitimate price market and set reference pricing for the entire 0-day economy.
- **Gray-Market Brokers:** Operate in legal ambiguity; may sell to both government customers and select criminal or state-affiliated buyers without formal vetting. Pricing aligns with government-facing tiers. Attribution of gray-market activity is difficult given the overlap with legitimate broker business models.
- **Criminal Dark Web Brokers:** RU-language forum operators who facilitate exploit transactions in criminal markets. Trading venues include dedicated threads on Exploit.in (historically), XSS, and RAMP. Price range: \$5,000–\$10M+ depending on target software and reliability. Primarily serve ransomware affiliates, IABs, and APT-adjacent buyers.
- **Ransomware-Group Direct Acquisition:** RaaS groups such as CL0p and historically LockBit acquire 0-days directly from researchers or brokers for proprietary use in mass exploitation campaigns. This model bypasses the open criminal market entirely and leaves no forum-observable signal of the transaction.
- **Internal R&D Model:** Sophisticated RaaS groups and APT-adjacent teams maintain internal vulnerability research capability, reducing dependency on the external broker market. CL0p’s consistent supply of enterprise software 0-days suggests internal or near-exclusive researcher relationships rather than open market acquisition.

Section 2: Key Actors and Examples

Named Actors and Archetypes

Actor / Archetype	Type	Key Role	Confidence
Zerodium / Crowdfense / Exodus Intelligence (government-facing brokers)	Legitimate / gray-market brokers	Acquire 0-days from researchers; sell to government intelligence and LE agencies. Set reference pricing for the entire 0-day market. Do not formally service criminal buyers, but their pricing tiers inform criminal market expectations.	[CONFIRMED]

Actor / Archetype	Type	Key Role	Confidence
CL0p (TA505) (direct-acquisition mass exploitation operator)	RaaS group acting as exploit buyer and deployer	Acquires enterprise software 0-days (MOVEit, GoAnywhere MFT, Accellion FTA) directly from researchers or brokers. Deploys at industrial scale against thousands of organizations in a single campaign. Estimated ~\$100M+ from MOVEit campaign alone.	[CONFIRMED]
Criminal forum exploit brokers (Exploit.in / XSS / RAMP operators)	Dark web exploit market intermediaries	Facilitate exploit transactions in RU-language criminal forums. Post "seeking" threads on behalf of ransomware groups; match buyers with sellers. High-value deals moved off-forum to encrypted channels.	[CREDIBLE]
Anonymous vulnerability researchers (dark web sellers)	Individual exploit developers	Security researchers who sell discoveries to criminal markets rather than bug bounty programs for higher returns. May sell non-exclusively to multiple buyers, reducing exploit value but maximizing revenue.	[CREDIBLE]
State-adjacent exploit brokers (FSB-affiliated or protected)	Gray-market / state-adjacent suppliers	Brokers operating with implicit Russian state knowledge or protection. May supply both FSB/GRU operations and criminal ransomware groups. Represents the highest-risk attribution target due to Dark Covenant protections.	[ANALYST INFERENCE]

Notable Exploit Deployments — Case Examples

Exploit / CVE	Deploying Group	Impact Scale	Outcome
MOVEit Transfer 0-day (CVE-2023-34362)	CL0p (TA505)	Approx. 2,000+ organizations across 60+ countries; multiple critical infrastructure sectors	CL0p estimated \$100M+ in extortion revenue; multiple CISA/FBI advisories; widely considered highest-impact single 0-day ransomware campaign to date
GoAnywhere MFT 0-day (CVE-2023-0669)	CL0p (TA505)	Approx. 130 organizations within 10 days of exploitation	Demonstrated CL0p model of rapid mass exploitation; enterprise file-transfer software targeted pattern established
Accellion FTA 0-day (CVE-2021-27101 etc.)	CL0p (TA505)	Approx. 100+ organizations globally	Precursor to MOVEit model; established CL0p as specialist in file-transfer software 0-day exploitation
Log4Shell (CVE-2021-44228)	Multiple groups including ransomware affiliates	Hundreds of millions of vulnerable instances; exploited within hours of public disclosure	Demonstrated speed-of-exploitation dynamic; ransomware groups exploited within days; patch adoption lagged months

All case examples above: [CONFIRMED] Sources: Cyfirma, ThreatDown, SecurityAffairs, multiple vendor advisories.

Market Pricing Tiers

Exploit Category	Criminal Market Range	Government-Facing Range (Zerodium / Crowdfense)	Confidence
Critical infrastructure / ICS 0-days	\$2.5M–\$10M+	\$1M–\$2.5M (classified ceiling unknown)	[CREDIBLE]
iOS / Android full-chain 0-days	\$1M–\$3M	\$2.5M (Zerodium published pricing)	[CONFIRMED]
Browser 0-days (Chrome, Firefox)	\$500K–\$1.5M	\$500K (Chrome renderer — Zerodium published)	[CONFIRMED]
Enterprise software 0-days (file transfer, VPN, cloud)	\$100K–\$1M	\$100K–\$500K depending on user base	[CREDIBLE]
Network device 0-days (firewalls, VPN appliances)	\$50K–\$500K	\$50K–\$250K	[CREDIBLE]
Dated CVE exploits (known but unpatched env.)	\$5K–\$50K	Not typically acquired (patched vulnerability)	[CREDIBLE]

Note: Criminal market pricing is derived from dark web market reporting (SecurityAffairs, DeepStrike). Verified transaction prices are rarely observable; figures represent reported ranges. Government-facing pricing based on Zerodium published acquisition schedule and Crowdfense public statements.

Geographic Concentration

The criminal exploit broker market is concentrated in RU-language dark web forums, with significant additional supply from Eastern European, Chinese, and Middle Eastern research communities. Russia and CIS-based operators dominate the market for enterprise software and network device exploits most relevant to ransomware operations. [CREDIBLE]

Russian state intelligence services (FSB, GRU, SVR) are known to maintain parallel vulnerability research and acquisition operations, creating a structural overlap between state and criminal exploit supply chains. Some criminal-market exploit brokers may operate with implicit FSB awareness or protection, particularly for high-value enterprise 0-days. Dark Covenant 3.0 screening required before any attribution of Russia-based exploit brokers. [ANALYST INFERENCE]

Scale and Market Dynamics

Metric	Value	Source	Year
MOVEit 0-day victim count	Approx. 2,000+ organizations, 60+ countries	Cyfirma, ThreatDown, multiple advisories	2023
CL0p estimated MOVEit campaign revenue	~\$100M+ in extortion receipts (estimated)	Multiple threat intelligence vendors	2023
Ransomware use of 0-day exploits (DBIR 2024)	Vulnerability exploitation grew 180% as initial access vector YoY	Verizon DBIR 2024 (via ThreatDown)	2024
Highest reported criminal 0-day price	Up to \$10M for critical infrastructure targets	SecurityAffairs	2024–2025
Zerodium iOS full-chain acquisition price	\$2.5M (published)	Zerodium published acquisition schedule	2023–2025
Log4Shell CVE instances at disclosure	Hundreds of millions of vulnerable instances	IBM, multiple vendors	2021

Metric	Value	Source	Year
Ransomware groups actively seeking 0-days	Multiple RaaS programs posting "seeking" threads on Exploit.in, XSS, RAMP	Cyfirma dark web analysis	2023–2025

State Adjacency

The exploit broker market has a higher degree of state adjacency than any other EDP node. Russian state intelligence services maintain active vulnerability research programs and are known to retain discovered 0-days for operational use rather than reporting them to vendors. The overlap between state and criminal exploit supply chains means that criminal exploit brokers may simultaneously or sequentially supply both FSB/GRU operations and ransomware groups. **[CREDIBLE]**

This dual-supply dynamic is the primary source of the MEDIUM backfire risk for any disruption action targeting exploit brokers — higher than any other Phase B or C node. Attribution of criminal exploit brokers without prior confirmation that the broker does not hold an FSB or GRU relationship carries a real risk of inadvertently exposing protected assets or triggering a protection reflex. Dark Covenant 3.0 screening is not just recommended — it is operationally mandatory before any public attribution in this node. **[ANALYST INFERENCE]**

Section 3: Infrastructure Dependencies

Upstream Dependencies

- **Vulnerability Research Community (criminal and gray-market):** The exploit broker market is entirely dependent on continuous vulnerability discovery and weaponization. Unlike other EDP nodes, the supply input here is human intellectual labor rather than infrastructure — making it uniquely resistant to infrastructure-based disruption.
- **Legitimate Security Research Ecosystem (supply overspill):** Some portion of criminal exploit supply originates from researchers who compare bug bounty payouts with criminal market prices and sell to the highest bidder. For enterprise software 0-days, criminal market prices (\$100K–\$1M) routinely exceed vendor bug bounty caps (\$10K–\$100K), creating a persistent economic incentive for supply overspill.
- **State-Sponsored Vulnerability Research (FSB, GRU, SVR, Chinese MSS, others):** State intelligence programs produce 0-days for operational use. Some proportion of these may be leaked, shared, or sold to criminal markets through informal channels or protected intermediaries, further enriching the criminal exploit supply.
- **Dark Web Forum Infrastructure (Node 07 / Module 10):** Trading venues for criminal exploit transactions. Forum trust infrastructure (vetting, escrow, reputation) is required for transactions exceeding low-value thresholds. High-value transactions move off-forum but are often initiated by forum-visible "seeking" threads.
- **Cryptocurrency Payment Rails (Nodes 01, 02):** High-value exploit transactions (six to eight figures) require liquid, pseudonymous settlement. USDT, Monero, and Bitcoin commonly used. High-value transactions may involve OTC broker intermediation for fiat conversion.

Downstream Outputs

- **Ransomware Groups and RaaS Programs (Module 07 — primary criminal buyers):** Use acquired 0-days for mass exploitation campaigns (CLOp model) or targeted deployment against high-value organizations. Single exploit can replace months of IAB market activity.
- **Initial Access Brokers (Node 04 / Module 05 — secondary buyers):** IABs acquire exploits to enable credential-free initial access, improving the quality and speed of access acquisition for resale. Premium IABs (boutique model) may use 0-days to achieve domain admin access without credential sourcing.
- **Nation-State APT Groups (state-adjacent buyers):** Purchase criminal-market exploits to supplement state R&D programs, enabling operations with deniability (commercial exploit origin). This buyer segment further drives prices upward and increases competition for available 0-days.
- **Botnet and Loader Operators (Node 05 / Module 02):** Use exploits for drive-by delivery and malware installation, particularly for browser and operating system vulnerabilities. Exploit delivery in loaders converts vulnerability supply into malware installation at scale.

Critical Chokepoints

Chokepoint	Why Critical	Who Owns Disruption
Software vendor patch velocity	The single most effective exploit mitigation is patching. Every day a critical vulnerability remains unpatched is a day it can be sold and deployed. Reducing average time-to-patch from 30+ days to <7 days fundamentally degrades the exploit value proposition.	CISA (KEV catalog), NIST (NVD), software vendors, enterprise IT operations — not LE or IC
Bug bounty economics gap	When criminal market prices routinely exceed vendor bug bounty caps by 10x–100x, researchers rationally sell to criminal markets. Closing this gap would reduce supply overspill without any law enforcement action.	Software vendors (Microsoft, Google, Apple, Cisco) and bug bounty platforms (HackerOne, Bugcrowd) — not LE
Forum "seeking" thread infrastructure	Criminal forum threads advertising 0-day acquisition intent provide early warning of attack campaigns and matchmaking infrastructure for broker-to-buyer transactions. Disrupting this reduces transaction discovery and increases buyer sourcing overhead.	FVEY LE + Intel 471, Flashpoint (forum monitoring and infiltration)
RaaS group exploit acquisition pipeline (direct)	High-value RaaS groups (CL0p model) maintain near-exclusive researcher relationships outside the open market. This pipeline is opaque and not forum-observable; disruption requires intelligence-level penetration.	FVEY IC (signals intelligence, human intelligence) — not traditional LE action

Cross-Module Linkages

Module	Node	Relationship	Direction
05 — IABs	Node 04	Exploits enable IABs to acquire privileged access without credential sourcing; boutique IABs may use 0-days for domain admin access	Upstream to IABs
07 — RaaS Groups	None	Primary direct buyers; 0-day acquisition enables mass exploitation campaigns that bypass IAB market entirely (CL0p model)	Upstream to RaaS
02 — Loaders	Node 05	Exploits enable drive-by malware delivery; browser and OS 0-days used in loader delivery chains	Upstream to Loaders
10 — Underground Forums	Node 07	Forum infrastructure provides "seeking" thread matchmaking and escrow for criminal exploit transactions	Upstream to Exploit Brokers
12 — OTC Brokers	Node 01	High-value exploit transactions require OTC intermediation for fiat conversion of cryptocurrency proceeds	Downstream from Exploit Brokers

Technical Infrastructure

Unlike most EDP nodes, the exploit broker layer does not depend on stable physical infrastructure. Brokers operate through encrypted messaging channels (Telegram, TOX, Signal), forum accounts, and cryptocurrency wallets. The intellectual property (the exploit itself) is typically delivered as a code file or proof-of-concept demonstration and requires no ongoing infrastructure to maintain value. This absence of persistent infrastructure dependency makes the exploit broker layer uniquely resistant to infrastructure-based disruption.

The transient infrastructure profile of exploit brokers means that standard FVEY LE tools — sinkholing, domain seizure, BPH pressure — are largely inapplicable. The primary disruption vectors are economic (bug bounty economics, financial designation) and intelligence-based (early warning, attribution, monitoring) rather than infrastructure-focused. **[ANALYST INFERENCE]**

Section 4: Disruption Leverage Points

EDP Node Reference

No dedicated node in current Dependency Map. Cross-reference: Nodes 04, 05, 07. Recommended new node: Exploit/Vulnerability Markets — see Section 8. Assessed tier: CRITICAL. Backfire: MEDIUM.

The CRITICAL tier assessment reflects the mass exploitation capability enabled by this node. A single well-placed 0-day purchase can produce thousands of victim accesses in days — a capability that no other node in the map approaches in per-unit impact. The MEDIUM backfire risk is unique in the EDP framework: it reflects state adjacency rather than operational concern. **[ANALYST INFERENCE]**

Primary Disruption Levers

- **Patch velocity acceleration (highest-impact, non-LE action):** Shortening the window between CVE disclosure and enterprise patch deployment is the most cost-effective exploit market disruption lever. CISA Known Exploited Vulnerabilities (KEV) catalog enforcement and federal procurement patch mandates directly degrade criminal exploit value. Every day reduction in average time-to-patch reduces the ROI on 0-day acquisition.
- **Bug bounty economics reform:** Closing the price gap between vendor bug bounty programs and criminal market acquisition prices reduces researcher incentive to sell to criminal markets. Microsoft, Google, Apple, and Cisco increasing bounty caps to \$500K–\$1M for critical infrastructure-relevant 0-days would directly compete with criminal market pricing for the lower-tier enterprise software exploit segment.
- **Forum "seeking" thread monitoring and disruption:** Criminal forum threads advertising 0-day acquisition intent provide early warning of attack campaigns. Targeting the forum matchmaking infrastructure (Node 07 action) compounds across both IAB markets and exploit broker discovery.
- **Financial designation (high-confidence criminal brokers only):** OFAC designation of identified criminal-market exploit brokers with no confirmed state adjacency. Dark Covenant 3.0 screening is mandatory before any designation action. Backfire risk moves to MEDIUM-HIGH for any Russia-based broker without confirmed screening.
- **Intelligence-based early warning (RaaS exploit acquisition):** Monitoring encrypted channels and signals intelligence for evidence of RaaS group 0-day acquisition enables pre-deployment victim notification through CISA and sector CERTs. This does not disrupt the broker transaction but degrades the deployment ROI by reducing victim dwell time.

Who Owns Disruption

Lever	Best Method	Primary Owner	Backfire Risk
Patch velocity acceleration	CISA KEV catalog enforcement; federal procurement mandates; vendor-direct patch deployment acceleration programs	CISA + software vendors (non-IC, non-LE)	LOW
Bug bounty economics reform	Vendor-side bounty cap increases for critical infrastructure-relevant 0-days; coordinated industry action	Software vendors, HackerOne, Bugcrowd (non-government action)	LOW
Forum "seeking" thread disruption	Node 07 coordinated takedown of exploit-specific market sections on RAMP, DarkForums, XSS	FVEY LE + Intel 471, Flashpoint	LOW

Lever	Best Method	Primary Owner	Backfire Risk
Financial designation (criminal brokers — post-screening)	Dark Covenant screening first; OFAC SDN designation for confirmed criminal-only operators; USDT/crypto tracing	OFAC + Chainalysis, TRM Labs (post-screening only)	MEDIUM (screening mandatory)
Intelligence early warning (RaaS 0-day acquisition)	SIGINT/HUMINT monitoring of RaaS-researcher channels; pre-deployment victim notification via CISA/sector CERTs	FVEY IC (NSA, GCHQ, CSE)	LOW (passive, non-attributive action)

Compounding Actions

- Simultaneous Node 07 (Underground Forums) disruption compounds exploit broker matchmaking: forum "seeking" threads are how many broker-to-buyer connections are initiated. Disrupting the forum trust infrastructure raises discovery costs for both parties.
- Phase A financial pressure (Nodes 01 and 02) degrades cryptocurrency liquidity for exploit purchases. High-value transactions (six to eight figures) require functioning OTC and exchange infrastructure — financial layer disruption compounds.
- Patch velocity acceleration and CISA KEV enforcement compound continuously regardless of law enforcement action — they operate on a different axis and are not subject to forum migration or market adaptation.
- Pre-deployment victim notification (intelligence early warning) does not disrupt the exploit market but degrades the per-victim revenue from deployment, reducing the ROI case for 0-day acquisition by criminal groups.

Section 5: Resilience and Replace Difficulty

Assessed Replace Difficulty: HIGH

Unlike most EDP nodes where replace difficulty is measured by infrastructure or forum reconstitution time, exploit broker replace difficulty is determined by the intellectual labor required to produce a new 0-day. A disrupted broker cannot simply stand up a new forum account — the supply input (the exploit itself) must be newly discovered and weaponized. This makes the exploit broker layer uniquely resilient in one dimension (the supply process cannot be seized or sinkholed) and uniquely fragile in another (once patched, an exploit is permanently worthless). **[CONFIRMED]**

Resilience Factors

- **Intellectual labor supply is not disrupted by infrastructure action:** Security researchers continue discovering vulnerabilities regardless of forum takedowns or broker designations. The discovery pipeline is a function of global software complexity and researcher skill, not criminal infrastructure health.
- **Price signals drive researcher behavior:** When criminal market prices exceed bug bounty caps, researchers sell to criminal markets. Disrupting individual brokers without addressing the price differential shifts researchers to new brokers rather than legitimate programs.
- **Geographic distribution of researchers:** The vulnerability research community is globally distributed — Eastern Europe, Russia, China, Middle East, Southeast Asia. Western LE reach is limited to a small fraction of the researcher population.
- **State protection of highest-value researchers:** Russian state protection of high-value criminal-adjacent researchers (Dark Covenant logic) may extend to exploit developers. The highest-skill, highest-value segment of the criminal exploit supply may be partially insulated from Western LE action.
- **Exploit value is time-bounded (once patched, worthless):** The inverse of resilience: every exploit has a natural expiration date triggered by vendor patching. This creates constant demand for new 0-days and a continuously refreshing market, but also means that patch-velocity acceleration is a durable disruption lever that does not decay.

Historical Reconstitution

Disruption Event	Outcome	Reconstitution Assessment
Zerodium price cap reductions (selective, 2019–2023)	Some researchers shifted to Crowdfense, gray-market buyers, or criminal markets; supply did not leave market, it redirected	Immediate (days to weeks) — supply redirected, not disrupted
Hacking Team breach (2015) — state broker infrastructure exposed	Hacking Team operations collapsed; tools and clients exposed; criminal adoption of leaked exploits followed	6–12 months for equivalent state broker to emerge; leaked tools immediately adopted by criminal community
Shadow Brokers release of NSA tools (2017)	EternalBlue and DoublePulsar became foundation of WannaCry and NotPetya; criminal exploit capability surged	N/A — disruption event increased criminal capability rather than degrading it; patching was the only effective response

Historical note: Both major exploit broker exposure events (Hacking Team, Shadow Brokers) resulted in criminal capability increase, not decrease, due to immediate adoption of leaked material. This is a key asymmetry unique to the exploit broker node.

Durability Assessment

Factor	Assessment	Confidence
Technical barrier to supply (discovery)	HIGH — requires deep technical skill; global researcher population but elite tier is small	[CONFIRMED]
Infrastructure dependency	LOW — brokers operate through messaging apps and forum accounts; no stable infrastructure to seize	[CONFIRMED]
Geographic concentration (primary criminal supply)	Russia/CIS dominant; high state protection likely for top-tier researchers; limited Western LE reach	[CREDIBLE]
Price differential persistence	HIGH — criminal prices routinely exceed bug bounty caps by 10x–100x; no evidence this gap is closing	[CONFIRMED]
Patch velocity as countermeasure	MEDIUM effectiveness — CISA KEV improves enterprise patching; but patch adoption averages 30–60 days; window remains exploitable	[CONFIRMED]
State adjacency as resilience factor	HIGH — implied FSB/GRU protection likely extends to top-tier researchers; attribution risk is real	[ANALYST INFERENCE]

Ecosystem Adaptation

The exploit broker ecosystem adapts to disruption differently from all other EDP nodes. Forum takedowns shift transactions to encrypted channels but do not reduce supply or demand. Financial designation of individual brokers shifts buyers to new brokers but does not reduce the researcher incentive to sell. The only disruption vectors that do not trigger market-equivalent adaptation are patch velocity acceleration (degrades all exploit value simultaneously) and bug bounty economics reform (alters researcher incentive structure). **[ANALYST INFERENCE]**

The CL0p mass exploitation model also reveals a critical ecosystem evolution: when a ransomware group acquires 0-day research capability internally or through near-exclusive researcher relationships, the criminal broker market becomes irrelevant for that group's access acquisition. This off-market evolution is not observable through standard forum monitoring and represents a growing blind spot. **[CREDIBLE]**

Section 6: Indicators and KPIs

Health Indicators

Indicator	Normal State	Under Pressure
Forum "seeking 0-day" thread volume (Exploit.in, XSS, RAMP, DarkForums)	Regular postings from RaaS affiliates and IABs seeking specific exploit types	30%+ decline in seeking thread volume — may indicate off-forum migration or demand reduction
Mass exploitation campaign frequency (CLOp-model events)	Periodic large-scale campaigns (1–3 per year, CLOp model); targets file transfer and enterprise software	Absence of campaigns: may indicate supply disruption OR successful early warning (victim patching). Spike: indicates new 0-day acquisition.
Time-to-exploitation after CVE disclosure	Days to weeks for commodity CVEs; near-zero for pre-disclosure 0-days	Lengthening time-to-exploitation signals either improved patch velocity or reduced exploit market activity
Criminal market pricing trends	Prices stable or rising; \$100K–\$1M for enterprise software; \$10M+ ceiling for critical infra	Sudden price drops may signal increased supply; sudden spikes signal scarcity
Bug bounty vs. criminal market price gap	Criminal prices 10x–100x above vendor bounty caps for enterprise software exploits	Gap narrowing signals effective bug bounty reform — a positive indicator for disruption
Volume of known state-attributed 0-day use	Moderate; FSB/GRU/APT groups use 0-days in parallel to criminal market	Spike in state-attributed 0-day use may signal criminal market supply disruption (criminal groups unable to acquire; state groups unaffected)

Disruption KPIs

KPI	Baseline	Target	Collection Method
Average enterprise patch deployment time (critical CVEs)	30–60 days average post-disclosure	Below 14 days for CISA KEV items	CISA KEV catalog tracking; Qualys/Tenable patch velocity data
Bug bounty cap vs. criminal market ratio (enterprise software)	Criminal prices 10x–100x above bug bounty caps	Ratio below 5x for enterprise software category	Vendor bounty program published pricing; dark web market monitoring
Forum "seeking 0-day" thread volume (monthly)	Establish from Exploit.in/XSS/RAMP/DarkForums monitoring	30% reduction sustained over 60 days	Intel 471, Flashpoint, Recorded Future forum monitoring
Mass exploitation campaign frequency (CLOp-model)	Approx. 1–3 large campaigns per year (2021–2024 baseline)	0 confirmed new campaigns in rolling 12-month window	CISA advisories, FBI flash reports, vendor IR reporting
Time-to-exploitation after disclosure (enterprise software CVEs)	Days to weeks (commodity CVEs); near-zero (0-days)	Average time-to-exploit >30 days for most CVEs	CISA KEV, Qualys ThreatPROTECT, Mandiant/CrowdStrike CTI

Collection Methods

- **Dark web forum monitoring:** Intel 471, Flashpoint, Recorded Future — tracking "seeking 0-day" threads, broker activity, pricing discussions, and acquisition intent signals on criminal forums.
- **CISA KEV and NVD tracking:** Known Exploited Vulnerabilities catalog provides the most reliable dataset for time-to-exploitation metrics and active exploit deployment in the wild.

- **Vendor incident response reporting:** Mandiant, CrowdStrike, Secureworks IR reports provide post-breach attribution of exploit usage and acquisition intelligence when victims cooperate.
- **Bug bounty program economics monitoring:** HackerOne and Bugcrowd annual reports; vendor-published bounty schedules; comparison with dark web pricing intelligence.
- **Signals and human intelligence (FVEY IC):** SIGINT and HUMINT targeting of RaaS-researcher communications channels for pre-deployment early warning — enables victim notification through CISA and sector CERTs.

Baseline Data

Metric	Value	Source	Date
MOVEit 0-day victims	Approx. 2,000+ organizations	Cyfirma, ThreatDown	2023
CL0p MOVEit estimated revenue	~\$100M+ (estimated)	Multiple vendors	2023
Vuln exploitation growth (DBIR)	+180% YoY as initial access vector	Verizon DBIR 2024	2024
Highest reported criminal 0-day price	Up to \$10M (critical infrastructure targets)	SecurityAffairs	2024–25
Zerodium iOS full-chain price	\$2.5M (published)	Zerodium	2023–25
Average enterprise patch deployment	30–60 days post-disclosure	Qualys, Tenable (industry)	2023–25
Log4Shell exploitable instances	Hundreds of millions at disclosure	IBM, multiple vendors	2021

Alert Thresholds

Indicator	Alert Threshold	Priority
New large-scale exploitation campaign (file transfer, VPN, enterprise software)	First credible report of mass exploitation of any widely-used enterprise software	CRITICAL — CISA KEV immediate, sector CERT notification, victim outreach
Forum "seeking 0-day" thread spike	>50% increase in seeking thread volume over 30-day baseline	HIGH — signals imminent acquisition and deployment planning
CISA KEV addition (actively exploited)	Any addition of enterprise software CVE not yet at 80% patch deployment	HIGH — exploitation window is active
Criminal market price spike	>100% price increase for any exploit category (scarcity or high-demand signal)	MEDIUM — may indicate specific RaaS group preparation for major campaign
CL0p or CL0p-model group forum activity	Any forum signals of CL0p seeking enterprise file-transfer or managed file-transfer software 0-days	CRITICAL — historical pattern of rapid deployment

Indicator	Alert Threshold	Priority
		following acquisition

Section 7: Sources and Confidence

Primary Sources

- **ThreatDown (Malwarebytes)** — "Ransomware has a new driver: zero-day exploits." Verizon DBIR 2024 statistics on vulnerability exploitation growth; CL0p scale and revenue analysis.
- **Cyfirma** — "Critical Exploits for Sale on the Dark Web." MOVEit CVE-2023-34362 exploitation detail; dark web market analysis of ransomware groups seeking 0-days.
- **Dark Reading** — "How the Shady Zero-Day Sales Game Is Evolving." ROI analysis of criminal 0-day market; demand-side evolution; buyer-seller dynamics.
- **SecurityAffairs** — "The rise of millionaire zero-day exploit markets." Criminal market pricing up to \$10M; market structure analysis.
- **DeepStrike** — "Zero-Day Exploit Statistics 2025: What Defenders Need." Price tiers across exploit categories; economic dynamics of 0-day market.

Secondary Sources

- **IBM** — "What is a Zero-Day Exploit?" Definitional reference; Log4Shell case statistics.
- **Wikipedia** — "Market for zero-day exploits." Baseline overview of market participants, broker types, and market structure; Zerodium published pricing reference.
- **ManageEngine** — "Zero-Day exploits: The ethics and risks of brokerages." Context on gray-market brokers vs. vendors; legal and ethical framework.
- **LinkedIn / threat-intel blogs** — "Dark Web Marketplace for Zero-Day Exploits: In-Depth Analysis." Qualitative description of dark web trading patterns and player archetypes.

Gaps and Uncertainties

- Actual criminal market transaction prices are rarely directly observable. Published figures (SecurityAffairs, DeepStrike) represent reported ranges from secondary sources, not verified transaction records. Confidence in specific price data is CREDIBLE at best.
- The off-market segment (direct RaaS group to researcher relationships, CL0p model) is largely opaque to forum monitoring and private sector intelligence. The scale of off-market acquisition relative to forum-traded exploits is unknown.
- State adjacency of criminal exploit brokers: the degree to which FSB/GRU implicitly protect or leverage criminal exploit researchers is analytically inferred from structural patterns, not confirmed reporting. Dark Covenant screening required for any attribution.
- CL0p revenue estimates from MOVEit campaign (\$100M+) are aggregate estimates from multiple threat intelligence vendors — not verified payment records. The actual figure may be significantly higher or lower.
- The proportion of criminal exploit supply that originates from legitimate researcher "overspill" (choosing criminal markets over bug bounties) versus purpose-built criminal researchers is not precisely documented.

Confidence Notes

Claim	Confidence	Basis
MOVEit 0-day (CVE-2023-34362) compromised approx. 2,000+ organizations	[CONFIRMED]	Multiple independent vendor reports; CISA advisories; FBI flash reports
Verizon DBIR 2024: vulnerability exploitation +180% YoY as initial access vector	[CONFIRMED]	Verizon DBIR 2024 primary dataset (via ThreatDown reporting)

Claim	Confidence	Basis
Criminal 0-day prices up to \$10M for critical infrastructure targets	[CREDIBLE]	SecurityAffairs single-source; consistent with Zerodium government-tier pricing but criminal transaction verification unavailable
Zerodium iOS full-chain acquisition price: \$2.5M	[CONFIRMED]	Zerodium published acquisition schedule (public)
CL0p estimated MOVEit campaign revenue ~\$100M+	[CREDIBLE]	Multiple vendor estimates; no verified payment records; figure is aggregate inference
Criminal market prices routinely exceed vendor bug bounty caps by 10x–100x	[CONFIRMED]	Zerodium/Crowdfense published pricing vs. HackerOne/Bugcrowd program caps; multiple vendor reports
State-adjacent exploit brokers may supply both FSB/GRU operations and criminal groups	[ANALYST INFERENCE]	Structural inference from observed state-criminal overlap in other EDP nodes; no confirmed dual-supply reporting for exploit brokers specifically
CL0p maintains near-exclusive researcher relationships outside the open criminal market	[CREDIBLE]	Inferred from consistency and novelty of CL0p exploit acquisitions; single-source analyst assessments; no direct confirmation

Section 8: Analyst Assessment

Generated by Claude (Anthropic) — April 2026 | EDP Module 06 — Exploit and Vulnerability Brokers

Key Takeaway

The exploit broker layer is the highest-impact, lowest-interdictability node in the ransomware supply chain. A single 0-day acquisition by CL0p produced more victim access than months of IAB market activity across the entire ecosystem. The absence of this node from the current Dependency Map is the most significant structural gap in the EDP framework. More critically, the primary disruption levers for this node — patch velocity and bug bounty economics reform — are not law enforcement or intelligence actions. They are software industry and government procurement actions. This requires a different set of owners and mechanisms than any other module in the project. [ANALYST INFERENCE]

Priority Recommendation

Two distinct action streams are required, operating on different timelines:

- **Immediate (LE/IC track):** Integrate exploit broker forum monitoring into existing Node 07 (Underground Forums) collection operations. "Seeking 0-day" thread surveillance on RAMP, DarkForums, and XSS provides the earliest available signal of RaaS group acquisition intent. Pre-deployment victim notification via CISA and sector CERTs should be triggered immediately upon acquisition signals. This does not disrupt the broker market but degrades deployment ROI.
- **Sustained (policy track):** CISA KEV enforcement acceleration and coordinated industry action to increase vendor bug bounty caps for enterprise software critical vulnerabilities to \$500K–\$1M. This is the only disruption action that addresses the root cause (researcher incentive structure) rather than market symptoms. Impact timeline: 12–36 months to measurable price convergence.

Critical Node Map Gap

The absence of an Exploit/Vulnerability Markets node from the current Dependency Map creates a structural analytical gap with direct operational consequences. Node 04 (IABs) is rated Phase B, implying it is a priority interdiction target. But if CL0p-model groups can bypass Node 04 entirely through 0-day acquisition, degrading Node 04 without addressing exploit supply leaves the highest-impact access pathway intact. The playbook

phases assume IAB access as the primary intrusion pathway — this assumption requires revision. **[ANALYST INFERENCE]**

Connection to EDP Playbook

The exploit broker node does not map cleanly to Phase A, B, or C as currently structured. Phase A targets financial and infrastructure foundation; Phase B targets market and trust infrastructure; Phase C targets delivery and monetization. Exploit brokers are pre-Phase B — they supply the capability that makes Phase B markets valuable. The recommended insertion point is a new Phase A+ or Phase B-pre designation: exploit broker disruption should be initiated simultaneously with Phase A financial pressure, not sequenced after it.

The MEDIUM backfire risk for this node is the highest in the Phase B/pre-B range and is driven entirely by state adjacency considerations. This is distinct from every other EDP node where backfire risk reflects operational concern. The state adjacency risk means that Dark Covenant 3.0 screening is not just recommended — it is a hard prerequisite for any attribution action in this node.

Dependency Map Update Recommendations

Node	Current Status	Recommended Update	Rationale
New dedicated node: Exploit / Vulnerability Markets	Not in Dependency Map	Add as new node — recommended designation: Node 16 (or renumber as Phase A+ element). Tier: CRITICAL. Replace Difficulty: HIGH. Backfire: MEDIUM. Primary Owner: CISA + FVEY IC; secondary: FVEY LE for criminal-facing brokers only (post-screening). Phase: A+ (pre-Phase B insertion)	Absence of this node is the most significant structural gap in the EDP framework. Mass exploitation capability (CL0p model) cannot be addressed by any existing node.
Node 04 — IAB Markets	HIGH tier, Phase B	Add cross-reference: "Note — exploit acquisition by RaaS groups can bypass Node 04 entirely; exploit supply degradation is a prerequisite for sustained Node 04 disruption effectiveness"	Without addressing exploit supply, IAB market disruption is incomplete for groups with 0-day capability (CL0p model)
Phase structure (A/B/C)	Three phases covering financial, market, and delivery layers	Add Phase A+ (pre-market): Exploit/Vulnerability Markets and patch velocity; bug bounty economics reform. Phase A+ actions should be initiated simultaneously with Phase A, not sequenced after.	Current phase structure does not account for access pathways that bypass the IAB market entirely

Follow-On Research

- **CL0p off-market acquisition model:** Characterize the scale and structure of CL0p's direct researcher relationships. If these are exclusive, identifying the researcher pipeline becomes the highest-priority exploit supply interdiction target.
- **Bug bounty economics gap quantification:** Systematic comparison of vendor bug bounty caps versus dark web pricing by exploit category and software type. This would produce an actionable advocacy document for software vendor bug bounty reform.
- **State-criminal exploit supply overlap mapping:** IC-level assessment of whether specific criminal-market exploit brokers also supply FSB/GRU operations, and whether any criminal 0-days have state-operation provenance. This would inform Dark Covenant screening criteria specific to the exploit broker node.
- **Patch velocity baseline by software category:** Establish enterprise-level patch deployment time baselines for the specific software categories targeted by CL0p (file transfer, VPN appliances, enterprise collaboration). This provides the baseline for CISA KEV enforcement effectiveness measurement.

- **Module 07 (RaaS Groups) exploit acquisition patterns:** Map which RaaS programs maintain 0-day acquisition capability (internal or brokered) versus which are dependent on credential-based IAB access. This segmentation would prioritize which RaaS groups require exploit supply disruption versus IAB supply disruption.